

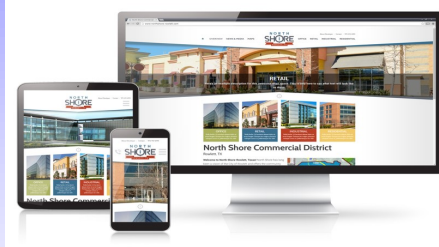


by the numbers

1st Quarter, Fiscal Year 2018, Report

Month of December 2017, New Business

Name	Type	Address	Employees
i Heart Yogurt	Restaurant	3120 Lakeview Parkway, Suite #200	3



Certificates of Occupancy:

17 (1st Quarter) / 17 (Fiscal YTD)

Building Permits New Commercial:

29 (1st Quarter) / 29 (Fiscal YTD)

Building Permits Existing Commercial:

15 (1st Quarter) / 15 (Fiscal YTD)

Estimated Value New Commercial:

\$61,471,077.69 (Q1) / \$61,471,077.69 (Fiscal YTD)

Estimated Value Existing Commercial:

\$962,100 (1st Quarter) / \$962,100 (Fiscal YTD)

Number of New Businesses:

7 (1st Quarter) / 7 (Fiscal YTD)

New Jobs Created:

36 (1st Quarter) / 36 (Fiscal YTD)

Strategic Partnerships:

Strategic engagements included: The Urban Land Institute of North Texas-Impact Awards Gala, ICSC in Dallas, Texas Economic Development Council's Annual Conference in Houston, Legislative Update from State Representative Cindy Burkett, Junior Achievement of Dallas' JA BizTown at the Brand-New GISD Gibreath-Reed Career and Technical Center, Inaugural "Scarecrows on Main" contest, Annual Boards and Commissions Volunteer Banquet, Rowlett Chamber Santa Sunset 5K & Festival, Economic Development Advisory Board meetings, Rowlett MLS monthly meetings, Rowlett Chamber Board of Directors meeting, Rowlett Chamber Make a Connection Weekly Breakfast, Rowlett Chamber Monthly Luncheon, Rowlett Chamber Business of the Month presentation, Rowlett Chamber Young Professionals, Ribbon Cuttings for Evergreen at Rowlett, H2 Systems, Bikram Yoga East Dallas, The Oaks at Liberty Grove followed by Grand Opening Celebration, Bayside Dental, Bio One East Dallas, Advantage Self Storage East and 5 Star HVAC Contractors, Business Retention and Expansion Visits with Baylor Scott & White Medical Center-Lake Pointe, Edward Jones, Evergreen at Rowlett, D.R. Horton, DHI Mortgage, Senior Care Centers-Senior Care at Lake Pointe, Senior Care Centers-Rowlett Health and Rehabilitation Center, Walmart Neighborhood Market, Tom Thumb, Applebee's Neighborhood Grill, Garland Independent School District, Lime Media and Chick-fil-A

SOURCE: City of Rowlett, Community Development

Announced Projects/ Under Construction:

- Bayside
- Village of Rowlett
- Baylor Scott & White Expansion
- Homestead at Liberty Grove
- Terra Lago
- Harmony-Phase II
- Iris Memory Care
- Dalrock Crossing: Chiloso
- Hat Creek Burger Company
- Yogurt Queen

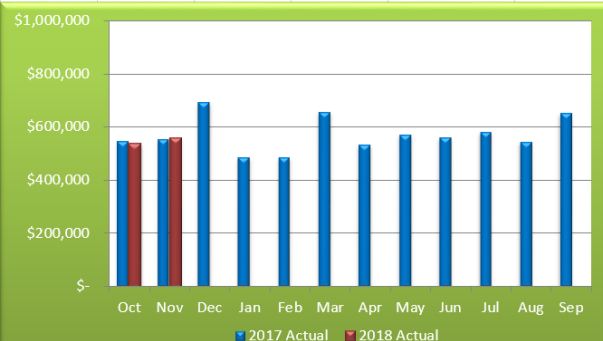
Sales Taxes:

The Texas Comptroller's Office has reported actual sales tax numbers for the month of November. The Comptroller is reporting \$557,662 for Rowlett which is \$4,236 or 0.8% more than projected for the month and \$3,462 or 0.6% more than the same month last year. This is the second month of the fiscal year and puts us 1.3% behind forecast.

REVENUE ANALYSIS

SALES TAXES FY2018

Month	2017 Actual	2018 Actual	Monthly Variance
Oct	\$ 546,148	\$ 534,990	\$ (11,158)
Nov	\$ 554,200	\$ 557,662	\$ 3,462
Dec	\$ 692,730		
Jan	\$ 487,386		
Feb	\$ 486,099		
Mar	\$ 657,654		
Apr	\$ 533,238		
May	\$ 572,641		
Jun	\$ 561,916		
Jul	\$ 580,639		
Aug	\$ 542,586		
Sep	\$ 653,831		
Total	\$ 6,869,068	\$ 1,092,652	\$ (7,696)



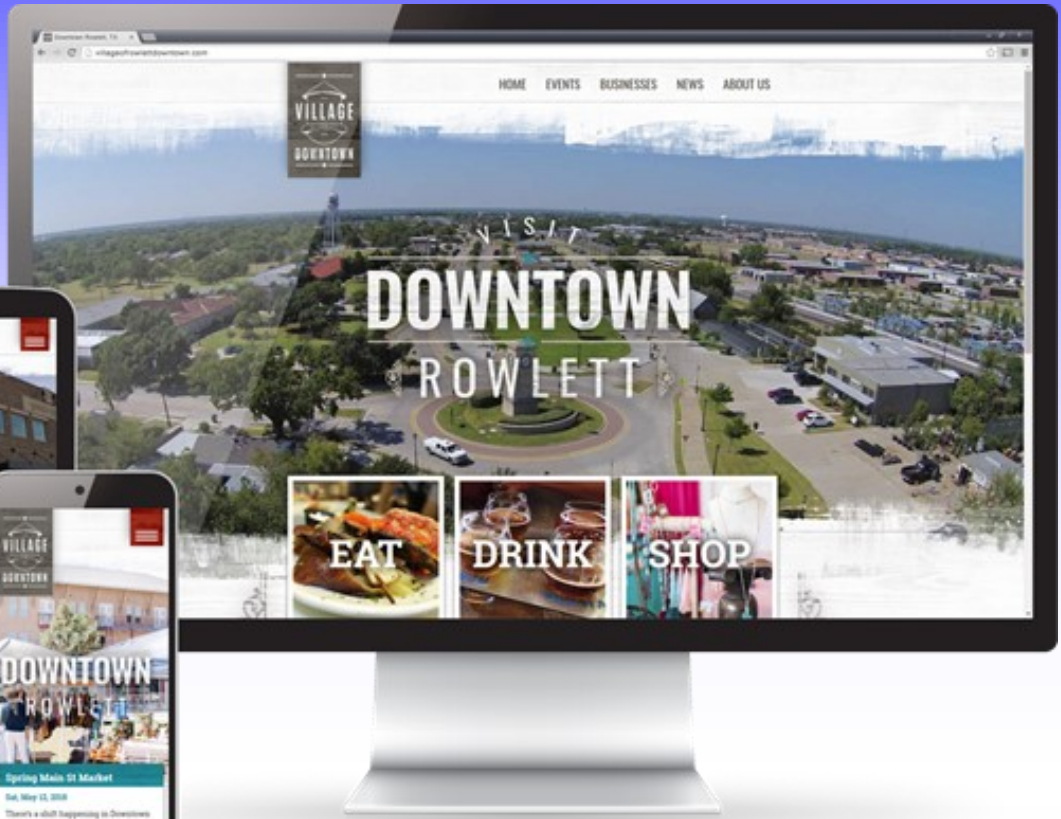
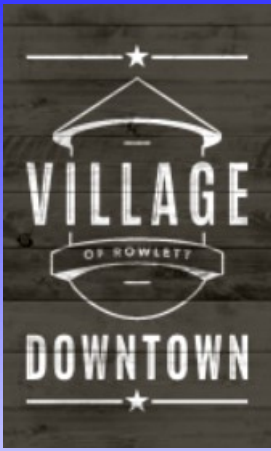
SOURCE: City of Rowlett, Financial Services-Accounting

The New Village of Rowlett-Downtown Website and Social Media Platforms Launched!

Visit us at www.villageofrowlettdowntown.com

Facebook: The Village of Rowlett Downtown @downtownrowlett

Instagram: @villageofrowlettdowntown



Junior Achievement[®]
of Dallas

GILBREATH-REED CAREER AND TECHNICAL CENTER

GRCTC

www.juniorachievement.org/web/ja-dallas/

The City of Rowlett proudly volunteered at the Junior Achievement of Dallas' JA BizTown at the Brand-New GISD Gilbreath-Reed Career and Technical Center! JA BizTown combines in-class learning with a daylong visit to a JA BizTown facility—a fully interactive, true-to-life simulation where students learn the fundamental relationship between academics and life beyond school. JA BizTown helps students envision the possibilities of what they can be by helping them see the value of staying in school. JA's interactive curriculum engages and excites students, leading to stronger critical-thinking and decision-making skills and greater self-confidence.