## Economic Feasibility Study

 for
# Tax Increment Financing Reinvestment Zone Number Two, City of Rowlett, Texas 

April 2015

Prepared by Stein Planning, LLC

for<br>Bayside Land Partners, LLC<br>and<br>the City of Rowlett, Texas


#### Abstract

Disclaimer Neither this report nor its conclusion may be referred to or included in any product or part of any offering made in connection with private syndication of equity, sales of bonds, sales of securities or sale of participation interests to the public without express written consent of Stein Planning, LLC. The development program and assumptions about taxable value of real property per square foot are assumptions by the developer or City, not necessarily conclusions of Stein Planning, LLC.


## Schedule 1:

Development Assumptions and Estimated Taxable Real Property Values, in 2014 Dollars
Notes: Development types, volumes and timing are estimates by the developer
Estimated unit taxable values in 2014 dollars, before inflation, are assumptions by the City of Rowlett.
Values assume absorption of planned development when completed.


## Schedule 2:

## Forecast of Annual Taxable Real Property Values, Captured Appraised Values, City Real Property Tax Increments and Allocations of City Tax Increments

Notes:
This forecast assumes a development program proposed by the developer, from a separate schedule.
Land is assumed to appraise for $\$ 31.8$ million as of Jan. 1, 2016 This value and inflation thereon are subtracted during a term of years to avoid double-counting land value. Real property values added to columns (e) and (f) include land.
Annual inflation or value change rates are long-term average estimates. Actual value adjustments may vary significantly from year to year
City tax rate is assumed constant. Actual rates will be set annually.
One third of $50 \%$ of real property tax increments earned from year 20 will flow to the TIF fund. The balance of increments will flow to the City for other purposes


## Schedule 3: <br> Estimated TIF Project Costs

Notes:
Project costs may be reimbursed by the TIF fund subject to a development agreement.
Project cost estimates are condensed from a schedule by Kimley-Horn and Associates, Inc.
Financing costs of TIF project improvements are also TIF project costs. Financing costs are estimated in a separate schedule.

| (a) | (b) <br> North of IH 30 | (c) <br> South of IH 30 | (d) <br> Total Costs | (e) <br> Less <br> Nonproject Costs | (f) <br> Net TIF Project Costs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Street Improvements |  |  |  |  |  |
| Dalrock and Major Collector | \$2,777,723 | \$3,115,606 | \$5,893,329 |  | \$5,893,329 |
| 130 Interchange | \$0 | \$17,277,893 | \$17,277,893 |  | \$17,277,893 |
|  | \$2,777,723 | \$20,393,499 | \$23,171,222 | \$0 | \$23,171,222 |
| Grading / Utilities |  |  |  |  |  |
| Mass grading/Sea Wall/Trails | \$3,394,995 | \$5,347,775 | \$8,742,770 | \$0 | \$8,742,770 |
| Wastewater, Lift Stations, sanitary | \$2,209,833 | \$5,123,426 | \$7,333,259 |  | \$7,333,259 |
| Water - Off-site and On-site Upgrade | \$1,234,543 | \$3,901,581 | \$5,136,124 |  | \$5,136,124 |
|  | \$6,839,371 | \$14,372,782 | \$21,212,153 | \$0 | \$21,212,153 |
| Onsite roads/common area upgrade | \$532,025 | \$5,386,824 | \$5,918,849 |  | \$5,918,849 |
| Parks, Public Art, Monuments | \$308,635 | \$4,025,316 | \$4,333,951 |  | \$4,333,951 |
|  | \$840,660 | \$9,412,140 | \$10,252,800 | \$0 | \$10,252,800 |
| Subtotal for capital improvements | \$10,457,754 | \$44,178,421 | \$54,636,175 | \$0 | \$54,636,175 |
| City administrative expenses to be reimbursed |  |  | \$642,369 |  | \$642,369 |
| Subtotal before financing costs |  |  | \$55,278,544 | \$0 | \$55,278,544 |
| Financing costs for improvements |  |  | \$17,147,618 |  | \$17,147,618 |

## Schedule 4:

## Forecast Payout of TIF Fund Receipts

Notes:
Annual revenue forecasts for the TIF fund are from another schedule.
Timing of developer expenses for TIF project principal costs is an estimate, subject to change.
Interest terms are to be determined. This schedule is for illustration only. Full reimbursement of interest at the indicated rate, principal and administrative expenses is not guaranteed.
This schedule assumes simple interest accrues at the end of each calendar year on principal obligation balances carried from the previous year
If due interest cannot be paid from available TIF cash, it will be rolled without interest to the next year when sufficient cash is available
Annual City administrative expenses for the TIF fund are estimates, subject to verification.

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Developer | Simple Interest |  |  | City's |  |  |  |
|  | Appraised |  |  | Outlay for TIF Project | Carried and |  | Simple | TIF \#2 Program |  |  |  |
|  |  |  |  | Accrued @ |  | Interest | Administrative |  | Principal | Residual |
|  | Property | Without |  |  | Cost Principal | 3.65\% | Interest | Owed | Expenses | Principal | Owed | Cash in |
|  | Value for | Penalty | TIF Fund | as of May | of Principal | Paid | After | Paid | Paid | After | TIF Fund at |
| Year | Jan. 1, | by Jan 31, | Receipts | in Appraisal Year | Owed | This Year | Payment | This Year | This Year | Payment | Year End |
| Base | 2015 | 2016 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1 | 2016 | 2017 | \$0 | \$2,731,809 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,731,809 | \$0 |
| 2 | 2017 | 2018 | \$523,089 | \$10,927,235 | \$99,711 | \$99,711 | \$0 | \$30,000 | \$393,378 | \$13,265,666 | \$0 |
| 3 | 2018 | 2019 | \$1,843,223 | \$10,927,235 | \$484,197 | \$484,197 | \$0 | \$30,600 | \$1,328,426 | \$22,864,475 | \$0 |
| 4 | 2019 | 2020 | \$2,291,495 | \$10,927,235 | \$834,553 | \$834,553 | \$0 | \$31,212 | \$1,425,730 | \$32,365,980 | \$0 |
| 5 | 2020 | 2021 | \$3,278,850 | \$5,463,618 | \$1,181,358 | \$1,181,358 | \$0 | \$31,836 | \$2,065,656 | \$35,763,941 | \$0 |
| 6 | 2021 | 2022 | \$3,381,405 | \$5,463,618 | \$1,305,384 | \$1,305,384 | \$0 | \$32,473 | \$2,043,548 | \$39,184,011 | \$0 |
| 7 | 2022 | 2023 | \$4,025,112 | \$2,731,809 | \$1,430,216 | \$1,430,216 | \$0 | \$33,122 | \$2,561,774 | \$39,354,046 | \$0 |
| 8 | 2023 | 2024 | \$4,087,644 | \$2,731,809 | \$1,436,423 | \$1,436,423 | \$0 | \$33,785 | \$2,617,437 | \$39,468,418 | \$0 |
| 9 | 2024 | 2025 | \$4,213,435 | \$2,731,809 | \$1,440,597 | \$1,440,597 | \$0 | \$34,461 | \$2,738,378 | \$39,461,849 | \$0 |
| 10 | 2025 | 2026 | \$4,297,704 | \$0 | \$1,440,357 | \$1,440,357 | \$0 | \$35,150 | \$2,822,197 | \$36,639,652 | \$0 |
| 11 | 2026 | 2027 | \$4,383,658 | \$0 | \$1,337,347 | \$1,337,347 | \$0 | \$35,853 | \$3,010,458 | \$33,629,194 | \$0 |
| 12 | 2027 | 2028 | \$4,471,331 | \$0 | \$1,227,466 | \$1,227,466 | \$0 | \$36,570 | \$3,207,296 | \$30,421,898 | \$0 |
| 13 | 2028 | 2029 | \$4,560,758 | \$0 | \$1,110,399 | \$1,110,399 | \$0 | \$37,301 | \$3,413,058 | \$27,008,841 | \$0 |
| 14 | 2029 | 2030 | \$4,651,973 | \$0 | \$985,823 | \$985,823 | \$0 | \$38,047 | \$3,628,103 | \$23,380,737 | \$0 |
| 15 | 2030 | 2031 | \$4,745,013 | \$0 | \$853,397 | \$853,397 | \$0 | \$38,808 | \$3,852,808 | \$19,527,930 | \$0 |
| 16 | 2031 | 2032 | \$4,839,913 | \$0 | \$712,769 | \$712,769 | \$0 | \$39,584 | \$4,087,559 | \$15,440,371 | \$0 |
| 17 | 2032 | 2033 | \$4,936,711 | \$0 | \$563,574 | \$563,574 | \$0 | \$40,376 | \$4,332,762 | \$11,107,609 | \$0 |
| 18 | 2033 | 2034 | \$5,035,445 | \$0 | \$405,428 | \$405,428 | \$0 | \$41,184 | \$4,588,834 | \$6,518,775 | \$0 |
| 19 | 2034 | 2035 | \$5,136,154 | \$0 | \$237,935 | \$237,935 | \$0 | \$42,007 | \$4,856,212 | \$1,662,563 | \$0 |
| 20 | 2035 | 2036 | \$1,746,292 | \$0 | \$60,684 | \$60,684 | \$0 | \$0 | \$1,662,563 | \$0 | \$23,046 |
| Total for 20 years |  |  | \$72,449,208 | \$54,636,175 |  | \$17,147,618 |  | \$642,369 | \$54,636,175 |  | \$23,046 |

TIF project principal costs are fully reimbursed only if $\$ 0$ when the TIF Zone expires.
\$72,426,163 Check: P\&I payments and payments for City administrative expenses may not exceed TF fund receipts.

## Schedule 5:

## Summary Forecast of City Taxes from the Development, TIF Fund Receipts and City Taxes Retained for Other Uses

Notes:
This schedule summarizes figures from other schedules
Proceeds to the TIF fund are assumed equal to $50 \%$ of annual real property tax increment generated by the development for a term of twenty years, except in years 0 and 20. All other City taxes are retained for municipal use.

| (a) | (b) <br> Appraisals as of Jan. 1, | (c) <br> Taxes Received, in $1 Q$, | (e) |  | (f) | (g) | (h) | (i) |  | (k) | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | City of Rowlett Taxes Attributed to Project Since Base Year |  |  |  |  | Forecast of Tax Increments to the TIF Fund |  | Forecast of Tax Streams Retained for Other City Uses |  |
|  |  |  |  | Business Personal |  |  | Sum of Four |  |  |  |  |
| Year |  |  | Property Tax | Property Tax | Sales Tax | Occupancy Tax | Tax Streams | This Year | Cumulative | This Year | Cumulative |
| Base | 2015 | 2016 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1 | 2016 | 2017 | \$250,307 | \$0 | \$0 | \$0 | \$250,307 | \$0 | \$0 | \$250,307 | \$250,307 |
| 2 | 2017 | 2018 | \$1,046,178 | \$0 | \$0 | \$0 | \$1,046,178 | \$523,089 | \$523,089 | \$523,089 | \$773,397 |
| 3 | 2018 | 2019 | \$3,686,446 | \$132,914 | \$681,932 | \$1,744,717 | \$6,246,009 | \$1,843,223 | \$2,366,312 | \$4,402,786 | \$5,176,183 |
| 4 | 2019 | 2020 | \$4,582,990 | \$135,573 | \$695,571 | \$1,779,611 | \$7,193,745 | \$2,291,495 | \$4,657,807 | \$4,902,250 | \$10,078,432 |
| 5 | 2020 | 2021 | \$6,557,701 | \$200,335 | \$1,047,331 | \$1,815,203 | \$9,620,570 | \$3,278,850 | \$7,936,657 | \$6,341,719 | \$16,420,151 |
| 6 | 2021 | 2022 | \$6,762,810 | \$204,341 | \$1,068,278 | \$1,851,507 | \$9,886,936 | \$3,381,405 | \$11,318,062 | \$6,505,531 | \$22,925,682 |
| 7 | 2022 | 2023 | \$8,050,225 | \$295,119 | \$1,464,574 | \$1,888,537 | \$11,698,456 | \$4,025,112 | \$15,343,175 | \$7,673,343 | \$30,599,026 |
| 8 | 2023 | 2024 | \$8,175,289 | \$301,022 | \$1,493,866 | \$1,926,308 | \$11,896,484 | \$4,087,644 | \$19,430,819 | \$7,808,840 | \$38,407,866 |
| 9 | 2024 | 2025 | \$8,426,871 | \$319,516 | \$1,523,743 | \$1,964,834 | \$12,234,964 | \$4,213,435 | \$23,644,254 | \$8,021,529 | \$46,429,395 |
| 10 | 2025 | 2026 | \$8,595,408 | \$325,906 | \$1,554,218 | \$2,004,131 | \$12,479,663 | \$4,297,704 | \$27,941,959 | \$8,181,959 | \$54,611,354 |
| 11 | 2026 | 2027 | \$8,767,316 | \$332,424 | \$1,585,302 | \$2,044,214 | \$12,729,257 | \$4,383,658 | \$32,325,617 | \$8,345,598 | \$62,956,952 |
| 12 | 2027 | 2028 | \$8,942,663 | \$339,073 | \$1,617,008 | \$2,085,098 | \$12,983,842 | \$4,471,331 | \$36,796,948 | \$8,512,510 | \$71,469,463 |
| 13 | 2028 | 2029 | \$9,121,516 | \$345,854 | \$1,649,348 | \$2,126,800 | \$13,243,519 | \$4,560,758 | \$41,357,706 | \$8,682,761 | \$80,152,223 |
| 14 | 2029 | 2030 | \$9,303,946 | \$352,771 | \$1,682,335 | \$2,169,336 | \$13,508,389 | \$4,651,973 | \$46,009,679 | \$8,856,416 | \$89,008,639 |
| 15 | 2030 | 2031 | \$9,490,025 | \$359,827 | \$1,715,982 | \$2,212,723 | \$13,778,557 | \$4,745,013 | \$50,754,692 | \$9,033,544 | \$98,042,183 |
| 16 | 2031 | 2032 | \$9,679,826 | \$367,023 | \$1,750,302 | \$2,256,977 | \$14,054,128 | \$4,839,913 | \$55,594,605 | \$9,214,215 | \$107,256,398 |
| 17 | 2032 | 2033 | \$9,873,422 | \$374,364 | \$1,785,308 | \$2,302,117 | \$14,335,211 | \$4,936,711 | \$60,531,316 | \$9,398,499 | \$116,654,898 |
| 18 | 2033 | 2034 | \$10,070,891 | \$381,851 | \$1,821,014 | \$2,348,159 | \$14,621,915 | \$5,035,445 | \$65,566,762 | \$9,586,469 | \$126,241,367 |
| 19 | 2034 | 2035 | \$10,272,309 | \$389,488 | \$1,857,434 | \$2,395,122 | \$14,914,353 | \$5,136,154 | \$70,702,916 | \$9,778,199 | \$136,019,566 |
| 20 | 2035 | 2036 | \$10,477,755 | \$397,278 | \$1,894,583 | \$2,443,025 | \$15,212,640 | \$1,746,292 | \$72,449,208 | \$13,466,348 | \$149,485,913 |
| Total | 20 years |  | \$152,133,894 | \$5,554,679 | \$26,888,130 | \$37,358,418 | \$221,935,122 | \$72,449,208 |  | \$149,485,913 |  |

## Schedule 6:

## Estimated Taxable Business Personal Property Values in the Development, in 2014 Dollars



## Schedule 7:

## Forecast of Annual Business Personal Property Values and City Business Personal Property Tax

 Notes:This forecast assumes a development program proposed by the developer, from a separate schedule
Annual inflation or value change rates are long-term average estimates. Actual value adjustments may vary significantly from year to year City tax rate is assumed constant. Actual rates will be set annually.


## Schedule 8:

Forecast of Annual City Sales Tax from the Development

## Notes:

mes a development program proposed by the developer, from a separate schedule.
The schedule assumes store operations begin in the fourth quarter of the year immediately before the column (b) year. Sales tax receipts represent a full year. Actual receipts will lag sales by approximately three months.
All sales tax is assumed net new tax attributable to growth since the base year.
Sales volume per square foot is a rough assumption for a spectrum of retail, food service and entertainment possibilities, dependent on the mix and performance of businesses. Food for home preparation, medications, autos, boats, gasoline and some services are not subject to local sales tax. Average taxable sales per square foot is impacted.
Annual inflation rates are long-term average estimates. Actual adjustments may vary.
Hotel room sales are not subject to sales tax, but are subject to hotel occupancy tax, estimated in a separate schedule.
Mixed beverage gross receipts tax and mixed beverage sales tax are not subject to regular local sales and use tax, but the State of Texas currently allocates approximately $1.6 \%$ of the sales volume liable for those taxes to the municipality in which the sales occur. For simplicity, this analysis assumes municipal receipts from State pass-through of these taxes are sales tax revenue.
City sales tax on materials used in construction and on hotel food and beverage sales have not been isolated for addition to this schedule.

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Square Feet Completed in Year Ended | Retail <br> Floor Area (SF) | Annual Taxable Sales in New Space, If | Annual Taxable Sales from Previous Year's Total, Inflated | Total Annual Taxable Sales | City | Sales Tax Received by City in $1 Q$ | Cumulative City General Sales Tax |
|  |  | Completed | \$200 |  |  | General |  |  |
|  |  | in Twelve | Average per SF, Inflated |  |  | Sales Tax |  |  |
|  |  | Months Before | 2.00\% | 2.00\% |  | Receipts @ |  |  |
| Year | Jan. 1, | Date at Left | Annually After 2014 | Annually After 2014 |  | 1.00\% |  |  |
| Base | 2015 |  | \$0 |  |  |  | 2016 | \$0 |
| 1 | 2016 | 0 | \$0 | \$0 | \$0 | \$0 | 2017 | \$0 |
| 2 | 2017 | 0 | \$0 | \$0 | \$0 | \$0 | 2018 | \$0 |
| 3 | 2018 | 315,000 | \$68,193,226 | \$0 | \$68,193,226 | \$681,932 | 2019 | \$681,932 |
| 4 | 2019 | 0 | \$0 | \$69,557,091 | \$69,557,091 | \$695,571 | 2020 | \$1,377,503 |
| 5 | 2020 | 150,000 | \$33,784,873 | \$70,948,232 | \$104,733,105 | \$1,047,331 | 2021 | \$2,424,834 |
| 6 | 2021 | 0 | \$0 | \$106,827,767 | \$106,827,767 | \$1,068,278 | 2022 | \$3,493,112 |
| 7 | 2022 | 160,000 | \$37,493,100 | \$108,964,322 | \$146,457,423 | \$1,464,574 | 2023 | \$4,957,686 |
| 8 | 2023 | 0 | \$0 | \$149,386,571 | \$149,386,571 | \$1,493,866 | 2024 | \$6,451,552 |
| 9 | 2024 | 0 | \$0 | \$152,374,302 | \$152,374,302 | \$1,523,743 | 2025 | \$7,975,295 |
| 10 | 2025 | 0 | \$0 | \$155,421,789 | \$155,421,789 | \$1,554,218 | 2026 | \$9,529,513 |
| 11 | 2026 | 0 | \$0 | \$158,530,224 | \$158,530,224 | \$1,585,302 | 2027 | \$11,114,815 |
| 12 | 2027 | 0 | \$0 | \$161,700,829 | \$161,700,829 | \$1,617,008 | 2028 | \$12,731,823 |
| 13 | 2028 | 0 | \$0 | \$164,934,845 | \$164,934,845 | \$1,649,348 | 2029 | \$14,381,172 |
| 14 | 2029 | 0 | \$0 | \$168,233,542 | \$168,233,542 | \$1,682,335 | 2030 | \$16,063,507 |
| 15 | 2030 | 0 | \$0 | \$171,598,213 | \$171,598,213 | \$1,715,982 | 2031 | \$17,779,489 |
| 16 | 2031 | 0 | \$0 | \$175,030,177 | \$175,030,177 | \$1,750,302 | 2032 | \$19,529,791 |
| 17 | 2032 | 0 | \$0 | \$178,530,781 | \$178,530,781 | \$1,785,308 | 2033 | \$21,315,099 |
| 18 | 2033 | 0 | \$0 | \$182,101,397 | \$182,101,397 | \$1,821,014 | 2034 | \$23,136,113 |
| 19 | 2034 | 0 | \$0 | \$185,743,424 | \$185,743,424 | \$1,857,434 | 2035 | \$24,993,547 |
| 20 | 2035 | 0 | \$0 | \$189,458,293 | \$189,458,293 | \$1,894,583 | 2036 | \$26,888,130 |
| Total f | r 20 years | 625,000 |  |  | \$2,688,813,000 | \$26,888,130 |  |  |

## Schedule 9A:

## Forecast of Hotel Occupancy Tax from the a Limted-Serivce Hotel

Notes:
The set of comparable hotels represents potential hotel comparables.
Room counts and taxable room sales for the comparable hotels are from the Texas Comptroller of Public Accounts.
The hotel floor area forecast for the development is the developer's estimate.
Hotel occupancy tax is a percentage of taxable guest room sales.
The City of Rowlett hotel occupancy tax rate is assumed $7 \%$ of taxable room sales volume.
Room Sales Based on Comparables:

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross |  | Gross | Annual Roo | Sales and Tax, | 2013 through | Q 2014 |
|  |  | Floor <br> Area | Total Guest | Floor Area per Guest | Taxable | Room Sales | City Hotel Occu | $\begin{aligned} & \text { pancy Tax, } \\ & 7 \% \end{aligned}$ |
| Hotel | Built | (SF) | Rooms | Room | Total | Per Guest Room | Total | Per Room |
| Comfort Suites, Rowlett | 2000 | 35,799 | 62 | 577 | \$918,763 | \$14,819 | \$64,313 | \$1,037 |
| Hampton Inn, Rockwall | 2008 | 39,863 | 62 | 643 | \$1,492,225 | \$24,068 | \$104,456 | \$1,685 |
| La Quinta, Rockwall | 1999 | 37,423 | 60 | 624 | \$1,131,357 | \$18,856 | \$79,195 | \$1,320 |
| Sum of comparables set |  | 113,085 | 184 | 1,844 | \$3,542,345 | \$57,743 | \$247,964 | \$4,042 |
| Mean average for set |  |  |  | 615 |  | \$19,252 |  | \$1,348 |
| Assumptions for hotels on Rowlett site: |  | 200,000 | 325 | 615 | \$6,264,925 | \$19,252 | \$438,545 | -\$1,348 |

City Hotel Occupancy Tax:

| (a) | (b) | (c) (d) |  | (e) |  | (g) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cumulative Completions Through Year Ended Jan. 1, |  |  | City Hotel Oce | upancy Tax, If Per Room | City Receives |
|  |  | Hotel Floor | Guest | Plus Inflation @ | 2\% | Tax |
| Year |  | Area (SF) | Rooms | After 2014 |  | by 1Q |
| Base | 2015 | 0 | 0 | This Year | Cumulative | 2016 |
| 1 | 2016 | 0 | 0 | \$0 | \$0 | 2017 |
| 2 | 2017 | 0 | 0 | \$0 | \$0 | 2018 |
| 3 | 2018 | 200,000 | 325 | \$474,695 | \$474,695 | 2019 |
| 4 | 2019 | 200,000 | 325 | \$484,189 | \$958,884 | 2020 |
| 5 | 2020 | 200,000 | 325 | \$493,873 | \$1,452,756 | 2021 |
| 6 | 2021 | 200,000 | 325 | \$503,750 | \$1,956,506 | 2022 |
| 7 | 2022 | 200,000 | 325 | \$513,825 | \$2,470,331 | 2023 |
| 8 | 2023 | 200,000 | 325 | \$524,102 | \$2,994,433 | 2024 |
| 9 | 2024 | 200,000 | 325 | \$534,584 | \$3,529,016 | 2025 |
| 10 | 2025 | 200,000 | 325 | \$545,275 | \$4,074,292 | 2026 |
| 11 | 2026 | 200,000 | 325 | \$556,181 | \$4,630,472 | 2027 |
| 12 | 2027 | 200,000 | 325 | \$567,304 | \$5,197,777 | 2028 |
| 13 | 2028 | 200,000 | 325 | \$578,650 | \$5,776,427 | 2029 |
| 14 | 2029 | 200,000 | 325 | \$590,223 | \$6,366,651 | 2030 |
| 15 | 2030 | 200,000 | 325 | \$602,028 | \$6,968,679 | 2031 |
| 16 | 2031 | 200,000 | 325 | \$614,068 | \$7,582,747 | 2032 |
| 17 | 2032 | 200,000 | 325 | \$626,350 | \$8,209,097 | 2033 |
| 18 | 2033 | 200,000 | 325 | \$638,877 | \$8,847,974 | 2034 |
| 19 | 2034 | 200,000 | 325 | \$651,654 | \$9,499,628 | 2035 |
| 20 | 2035 | 200,000 | 325 | \$664,687 | \$10,164,316 | 2036 |
| Total for 20 years |  |  |  | \$10,164,316 |  |  |

## Schedule 9B:

Forecast of Hotel Occupancy Tax from a Full-Serivce Resort Hotel
Notes:
The set of comparable hotels represents potential hotel comparables.
Room counts and taxable room sales for the comparable hotels are from the Texas Comptroller of Public Accounts.
The hotel floor area forecast for the development is the developer's estimate.
Hotel occupancy tax is a percentage of taxable guest room sales.
The City of Rowlett hotel occupancy tax rate is assumed $7 \%$ of taxable room sales volume.
Room Sales Based on Comparables:

| Hotel | (b) | (c) <br> Gross <br> Floor <br> Area <br> (SF) | (d) <br> Total Guest Rooms | (e) <br> Gross Floor Area per Guest Room | $\qquad$ <br> Annual Room Sales and Tax, |  | (h) | (i) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | 2013 through | 2Q 2014 |
|  |  |  |  |  | Taxable | Room Sales | City Hotel Occu | $\begin{aligned} & \text { pancy Tax, } \\ & 7 \% \end{aligned}$ |
|  | Built |  |  |  | Total | Per Guest Room | Total | Per Room |
| Embassy Suites, Grapevine | 1998 | 329,353 | 329 | 1,001 | \$15,802,358 | \$48,031 | \$1,106,165 | \$3,362 |
| Gaylord Texan, Grapevine | 2004 | 2,886,535 | 1,511 | 1,910 | \$69,832,211 | \$46,216 | \$4,888,255 | \$3,235 |
| Great Wolf Lodge, Grapevine | 2006 | 668,392 | 605 | 1,105 | \$44,578,015 | \$73,683 | \$3,120,461 | \$5,158 |
| Sum of comparables set |  | 3,884,280 | 2,445 | 4,016 | \$130,212,584 | \$167,930 | \$9,114,881 | \$11,755 |
| Mean average for set |  |  |  | 1,589 |  | \$53,257 |  | \$3,728 |
| Assumptions for hotels on Rowlett site: |  | 500,000 | 315 | 1,589 | \$16,761,483 | \$53,257 | \$1,173,304 | \$3,728 |

City Hotel Occupancy Tax:

| (a) | (b) | (c) | (d) | (e) |  | (g) <br> City |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cumulative Completions Through Year Ended Jan. 1, |  |  |  |  |  |
|  |  |  |  | \$3,728 | Per Room | Receives |
|  |  | Hotel Floor | Guest | Plus Inflation @ | 2\% | Tax |
| Year |  | Area (SF) | Rooms | After 2014 |  | by 1Q |
| Base | 2015 | 0 | 0 | This Year | Cumulative | 2016 |
| 1 | 2016 | 0 | 0 | \$0 | \$0 | 2017 |
| 2 | 2017 | 0 | 0 | \$0 | \$0 | 2018 |
| 3 | 2018 | 500,000 | 315 | \$1,270,022 | \$1,270,022 | 2019 |
| 4 | 2019 | 500,000 | 315 | \$1,295,422 | \$2,565,444 | 2020 |
| 5 | 2020 | 500,000 | 315 | \$1,321,331 | \$3,886,775 | 2021 |
| 6 | 2021 | 500,000 | 315 | \$1,347,757 | \$5,234,532 | 2022 |
| 7 | 2022 | 500,000 | 315 | \$1,374,712 | \$6,609,244 | 2023 |
| 8 | 2023 | 500,000 | 315 | \$1,402,207 | \$8,011,451 | 2024 |
| 9 | 2024 | 500,000 | 315 | \$1,430,251 | \$9,441,702 | 2025 |
| 10 | 2025 | 500,000 | 315 | \$1,458,856 | \$10,900,557 | 2026 |
| 11 | 2026 | 500,000 | 315 | \$1,488,033 | \$12,388,590 | 2027 |
| 12 | 2027 | 500,000 | 315 | \$1,517,794 | \$13,906,384 | 2028 |
| 13 | 2028 | 500,000 | 315 | \$1,548,149 | \$15,454,533 | 2029 |
| 14 | 2029 | 500,000 | 315 | \$1,579,112 | \$17,033,646 | 2030 |
| 15 | 2030 | 500,000 | 315 | \$1,610,695 | \$18,644,340 | 2031 |
| 16 | 2031 | 500,000 | 315 | \$1,642,909 | \$20,287,249 | 2032 |
| 17 | 2032 | 500,000 | 315 | \$1,675,767 | \$21,963,016 | 2033 |
| 18 | 2033 | 500,000 | 315 | \$1,709,282 | \$23,672,298 | 2034 |
| 19 | 2034 | 500,000 | 315 | \$1,743,468 | \$25,415,765 | 2035 |
| 20 | 2035 | 500,000 | 315 | \$1,778,337 | \$27,194,103 | 2036 |
| Total for 20 years |  |  |  | \$27,194,103 |  |  |

## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area
The purpose of this schedule is to relate actual appraisals for tax purposes and other quantitative measures of comparable development in the metropolitan area
Real property appraisals are for tax year 2014, reflecting values as of January 1, 2014, unless otherwise indicated. Within use types, properties are sorted in descending order of total appraised value per SF of GFA. Improvement appraisals include garages, if on the premises. Gross floor area measurements exclude parking garages.


## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area


## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area

| (a) <br> Use | (b) ${ }_{\text {(b) }}^{\text {(belopment Identity }}$ | (c) | (d) <br> Street Address | (e) <br> City | $\begin{gathered} \text { (f) } \\ \text { Gross } \\ \text { Floor Area } \\ \hline \end{gathered}$ | (g) <br> Land SF | (h) <br> Floor Coverage | (i) ${ }_{\text {Improvements }}$ | (j) | (k) Total Value | $\begin{gathered} \text { (1) } \\ \text { Total per } \\ \text { SF GFA } \\ \hline \end{gathered}$ | (m) Land per Land SF | ( $n$ ) Appraisal Year | $\begin{aligned} & \text { (0) } \\ & \text { Year } \\ & \text { Built } \\ & \hline \end{aligned}$ | (p) <br> Stories | (q) <br> Units |  | (s) BPP per SF GFA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Chase Bank |  | McDermott W. |  | 4,485 | 52,485 | 0.09 | \$652,930 | \$970,973 | \$1,623,903 | \$362 | \$18 |  | 1999 |  |  | \$341,939 | \$76 |
|  | Hobby Lobby, Fed Ex | 107 | Central N . |  | 135,221 | 504,826 | 0.27 | \$14,718,718 | \$3,533,782 | \$18,252,500 | \$135 | \$7 |  | 1999 |  |  | \$972,640 | \$7 |
|  | Compass Bank, Gamestop | 806 | McDermott W. |  | 2,607 | 54,886 | 0.05 | \$427,324 | \$987,948 | \$1,415,272 | \$543 | \$18 |  | 1999 |  |  | \$203,665 | \$78 |
|  | Jack in the Box | 804 | McDermott W. |  | 2,799 | 35,092 | 0.08 | \$440,657 | \$666,748 | \$1,107,405 | \$396 | \$19 |  | 1999 |  |  | \$113,157 | \$40 |
|  | Texaco | 802 | McDermott W. |  | 3,915 | 56,192 | 0.07 | \$167,563 | \$1,180,040 | \$1,347,603 | \$344 | \$21 |  | 1999 |  |  | \$186,953 | \$48 |
|  | Chipotle Mexican Grill | 103 | Central N . |  | 4,683 | 40,946 | 0.11 | \$530,439 | \$777,974 | \$1,308,413 | \$279 | \$19 |  | 2000 |  |  | \$92,111 | \$20 |
|  | Stacy's Furniture, etc. |  | Central N . |  | 125,370 | 447,453 | 0.28 | \$5,484,029 | \$3,355,898 | \$8,839,927 | \$71 | \$8 |  | 1999 |  |  | \$282,298 | \$2 |
|  | Arby's |  | Central N . |  | 2,950 | 35,589 | 0.08 | \$370,814 | \$605,013 | \$975,827 | \$331 | \$17 |  | 1999 |  |  | \$63,033 | \$21 |
|  | Holiday Inn Express | 205 | Central N . |  | 50,523 | 92,430 | 0.55 | \$3,040,840 | \$785,655 | \$3,826,495 | \$76 | \$9 |  | 2006 |  |  | \$2,550 | \$0 |
|  | On the Border | 213 | Central N . |  | 7,200 | 66,054 | 0.11 | \$786,144 | \$1,122,918 | \$1,909,062 | \$265 | \$17 |  | 2000 |  |  | \$208,623 | \$29 |
|  | Edwin Watts Golf | 209 | Central N . |  | 4,188 | 23,435 | 0.18 | \$307,734 | \$398,395 | \$706,129 | \$169 | \$17 |  | 2001 |  |  | \$306,970 | \$73 |
|  | Jason's Deli, misc. retail | 906 | McDermott W. |  | 29,259 | 186,380 | 0.16 | \$3,227,840 | \$1,304,660 | \$4,532,500 | \$155 | \$7 |  | 1999 |  |  | \$967,913 | \$33 |
|  | Tom Thumb | 900 | McDermott W. |  | 59,964 | 267,350 | 0.22 | \$3,292,936 | \$2,005,125 | \$5,298,061 | \$88 | \$8 |  | 1999 |  |  | \$2,485,933 | \$41 |
|  |  | 914 | McDermott W. |  | 7,500 | 29,664 | 0.25 | \$1,210,712 | \$504,288 | \$1,715,000 | \$229 | \$17 |  | 2000 |  |  |  |  |
|  | Chik-Fil-A | 902 | McDermott W. |  | 3,910 | 32,247 | 0.12 | \$702,442 | \$548,199 | \$1,250,641 | \$320 | \$17 |  | 1999 |  |  | \$182,777 | \$47 |
|  | Mimi's Café | 810 | McDermott W. |  | 6,600 | 52,904 | 0.12 | \$873,025 | \$925,820 | \$1,798,845 | \$273 | \$18 |  | 2000 |  |  | \$396,052 | \$60 |
|  | 24-Hour Fitness | 510 | Watters N . |  | 38,485 | 146,017 | 0.26 | \$4,299,786 | \$803,096 | \$5,102,882 | \$133 | \$5 |  | 2002 |  |  | \$305,087 | \$8 |
|  | vacant |  | Watters N . |  | 0 | 55,452 | 0.00 | \$0 | \$304,985 | \$304,985 |  | \$5 |  |  |  |  | \$0 | N.A. |
|  | McDermott @ Central (NW corner) |  |  | Allen | 489,659 | 2,179,403 | 0.22 | \$40,533,933 | \$20,781,517 | \$61,315,450 | \$125 | \$10 | 2014 |  |  |  | \$7,111,701 | \$15 |
|  | Willow Bend Mall dept. stores (4) |  |  |  | 723,629 | 731,322 | 0.99 | \$25,954,830 | \$8,647,683 | \$34,602,513 | \$48 | \$12 |  |  |  |  |  |  |
|  | Other mall stores |  |  |  | 856,870 | 2,684,450 | 0.32 | \$115,737,128 | \$26,844,504 | \$142,581,632 | \$166 | \$10 |  |  |  |  |  |  |
|  | Park Blvd. pad sites |  |  |  | 50,628 | 435,252 | 0.12 | \$7,372,257 | \$11,127,991 | \$18,500,248 | \$365 | \$26 |  |  |  |  |  |  |
|  | Willow Bend Mall total |  |  | Plano | 1,631,127 | 3,851,024 | 0.42 | \$149,064,215 | \$46,620,178 | \$195,684,393 | \$120 | \$12 | 2014 | 2000 |  |  |  |  |
| Rockwall Towne Center, Ph 4 |  | 2455 | Ridge | Rockwall | 57,303 | 334,541 | 0.17 | \$3,940,270 | \$2,843,600 | \$6,783,870 | \$118 | \$9 | 2014 | 2005 |  |  |  |  |
|  |  | 1800 | Dalrock | Rowlett | 10,240 | 57,240 | 0.18 | \$134,750 | \$878,870 | \$1,013,620 | \$99 | \$15 | 2014 | 2005 |  |  |  |  |
|  | Wal-Mart Supercenter | 1721 | Custer N . | McKinney | 207,873 | 1,003,348 | 0.21 | \$10,743,300 | \$6,512,090 | \$17,255,390 | \$83 | \$6 | 2014 | 2006 |  |  | \$8,427,683 | \$41 |
|  | Costco | 3800 | Central N . | Plano | 151,761 | 716,998 | 0.21 | \$6,781,017 | \$5,018,983 | \$11,800,000 | \$78 | \$7 | 2014 | 2000 |  |  | \$10,985,059 | \$72 |
|  | Wal-Mart Supercenter | 6000 | Coit | Plano | 112,965 | 545,241 | 0.21 | \$5,253,509 | \$3,544,067 | \$8,797,576 | \$78 | \$7 | 2014 | 2000 |  |  | \$4,950,064 | \$44 |
|  | Wal-Mart Supercenter | 6001 | Central N . | Plano | 208,390 | 840,621 | 0.25 | \$8,565,057 | \$6,724,967 | \$15,290,024 | \$73 | \$8 | 2014 | 1994 |  |  | \$8,564,401 | \$41 |
|  | Super Target | 5301 | N. Garland | Garland | 174,664 | 564,455 | 0.31 | \$6,555,450 | \$5,644,550 | \$12,200,000 | \$70 | \$10 | 2014 | 2002 |  |  | \$4,375,770 | \$25 |
|  | Super Target | 3730 | Belt Line | Addison | 122,202 | 502,574 | 0.24 | \$4,374,410 | \$4,020,590 | \$8,395,000 | \$69 | \$8 | 2014 | 1993 |  |  | \$3,233,360 | \$26 |
|  | Home Depot | 11682 | Forest Central | Dallas | 110,214 | 547,549 | 0.20 | \$901,000 | \$5,475,490 | \$6,376,490 | \$58 | \$10 | 2014 | 1998 |  |  | \$4,803,150 | \$44 |
| Supermarkets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Tom Thumb | 7117 | Inwood | Dallas | 42,203 | 106,766 | 0.40 | \$2,625,260 | \$2,135,320 | \$4,760,580 | \$113 | \$20 | 2014 | 2010 |  |  | \$3,373,990 | \$80 |
|  | Kroger | 4142 | Cedar Springs | Dallas | 50,012 | 133,676 | 0.37 | \$1,148,010 | \$4,010,280 | \$5,158,290 | \$103 | \$30 | 2014 | 1996 |  |  | \$3,280,840 | \$66 |
|  | Central Market | 5750 | E. Lovers | Dallas | 76,589 | 313,984 | 0.24 | \$926,550 | \$6,605,920 | \$7,532,470 | \$98 | \$21 | 2014 | 2001 |  |  | \$5,752,060 | \$75 |
|  | Kroger | 2935 | Ridge | Rockwall | 73,980 | 312,669 | 0.24 | \$4,473,690 | \$2,657,690 | \$7,131,380 | \$96 | \$9 | 2014 | 2005 |  |  | \$3,817,510 | \$52 |
|  | Kroger | 5665 | E. Mockingbird | Dallas | 79,228 | 349,046 | 0.23 | \$1,480,260 | \$6,104,060 | \$7,584,320 | \$96 | \$17 | 2014 | 1994 |  |  | \$3,484,270 | \$44 |
|  | Tom Thumb | 3757 | Forest | Dallas | 48,250 | 165,789 | 0.29 | \$2,700,920 | \$1,657,890 | \$4,358,810 | \$90 | \$10 | 2014 | 1984 |  |  | \$2,446,620 | \$51 |
|  | Tom Thumb | 900 | McDermott W. | Allen | 59,964 | 267,350 | 0.22 | \$3,292,936 | \$2,005,125 | \$5,298,061 | \$88 | \$8 | 2014 | 1999 |  |  | \$2,485,933 | \$41 |
|  | Tom Thumb | 4848 | Preston | Frisco | 63,369 | 276,044 | 0.23 | \$3,284,060 | \$2,208,352 | \$5,492,412 | \$87 | \$8 | 2014 | 1999 |  |  | \$2,800,446 | \$44 |
|  | Kroger |  | E. Sandy Lake | Coppell | 63,507 | 305,294 | 0.21 | \$2,695,080 | \$2,442,350 | \$5,137,430 | \$81 | \$8 | 2014 | 1998 |  |  | \$3,687,650 | \$58 |

## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area

| $\begin{array}{cc}\text { (a) } & \text { (b) } \\ \text { Use } & \text { Development Identity }\end{array}$ | (c) <br> (d) <br> Street Address | (e) <br> City | $\begin{aligned} & \text { (f) } \\ & \text { Gross } \end{aligned}$ Floor Area | (g) <br> Land SF | (h) Floor Coverage | (i) <br> Improvements | $\begin{gathered} \text { (j) } \\ \text { Land } \end{gathered}$ | (k) <br> Total Value | ${ }^{(1)}$ <br> Total per SF GFA | (m) Land per Land SF | ( $n$ ) Appraisal Year | (0) Year Built | (p) <br> Stories | (q) <br> Units | $\begin{gathered} \text { (r) } \\ \begin{array}{c} \text { Bus. Personal } \\ \text { Property } \end{array} \\ \hline \end{gathered}$ | (s) BPP per SF GFA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restaurants |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sonic | 3260 N. Goliad | Rockwall | 1,651 | 39,640 | 0.04 | \$485,840 | \$237,840 | \$723,680 | \$438 | \$6 | 2014 | 2009 |  |  | \$149,640 | \$91 |
| Applebee's | 1820 University W. | McKinney | 5,489 | 72,092 | 0.08 | \$609,888 | \$1,297,656 | \$1,907,544 | \$348 | \$18 | 2014 | 1993 |  |  | \$135,174 | \$25 |
| Red Lobster | 3056 Preston | Frisco | 7,087 | 74,226 | 0.10 | \$859,049 | \$1,484,520 | \$2,343,569 | \$331 | \$20 | 2014 | 2001 |  |  | \$280,858 | \$40 |
| Chili's | 1610 N. Cockrell Hill | Dallas | 5,844 | 85,072 | 0.07 | \$635,920 | \$1,280,080 | \$1,916,000 | \$328 | \$15 | 2014 | 2004 |  |  | \$268,530 | \$46 |
| Blue Mesa | 8200 Dallas | Plano | 7,701 | 76,361 | 0.10 | \$1,090,682 | \$1,527,214 | \$2,617,896 | \$340 | \$20 | 2014 | 2001 |  |  | \$90,821 | \$12 |
| Olive Garden | 2886 Preston | Frisco | 8,144 | 76,666 | 0.11 | \$966,099 | \$1,533,320 | \$2,499,419 | \$307 | \$20 | 2014 | 2001 |  |  | \$269,563 | \$33 |
| Applebee's | 687 E l30 | Rockwall | 4,668 | 55,234 | 0.08 | \$431,103 | \$994,210 | \$1,425,313 | \$305 | \$18 | 2014 | 2007 |  |  | \$135,330 | \$29 |
| McDonald's | 13105 Montfort | Dallas | 4,612 | 30,000 | 0.15 | \$665,960 | \$733,980 | \$1,399,940 | \$304 | \$24 | 2014 | 2001 |  |  | \$358,030 | \$78 |
| Buca di Beppo | 8580 S. H. 121 | Frisco | 7,781 | 60,113 | 0.13 | \$1,055,693 | \$1,202,260 | \$2,257,953 | \$290 | \$20 | 2014 | 2001 |  |  | \$139,073 | \$18 |
| Jack-in-the-Box | 3117 Inwood | Dallas | 2,082 | 17,568 | 0.12 | \$178,370 | \$421,630 | \$600,000 | \$288 | \$24 | 2014 | 2003 |  |  | \$73,800 | \$35 |
| Steak N Shake | 2205 Grapevine Mills | Grapevine | 3,884 | 54,791 | 0.07 | \$68,081 | \$1,027,331 | \$1,095,412 | \$282 | \$19 | 2014 | 2001 |  |  | \$68,775 | \$18 |
| On the Border | 5000 S. H. 121 | Plano | 7,320 | 66,603 | 0.11 | \$818,863 | \$1,198,854 | \$2,017,717 | \$276 | \$18 | 2014 | 1998 |  |  | \$172,965 | \$24 |
| Joe's Crab Shack | 3320 Central | Plano | 7,747 | 87,120 | 0.09 | \$828,487 | \$1,219,680 | \$2,048,167 | \$264 | \$14 | 2014 | 1997 |  |  | \$218,214 | \$28 |
| Cracker Barrel | 2700 Grapevine Mills | Grapevine | 10,148 | 86,748 | 0.12 | \$890,370 | \$1,759,630 | \$2,650,000 | \$261 | \$20 | 2014 | 2006 |  |  | \$444,404 | \$44 |
| Texas Roadhouse | 3001 State Hwy 121 | Bedford | 7,200 | 100,912 | 0.07 | \$915,388 | \$731,612 | \$1,647,000 | \$229 | \$7 | 2014 | 2005 |  |  | \$200,504 | \$28 |
| BJ's Brewhouse and Pub | 1101 Central | Plano | 7,834 | 34,400 | 0.23 | \$1,096,411 | \$481,600 | \$1,578,011 | \$201 | \$14 | 2014 | 2004 |  |  | \$989,811 | \$126 |
| Dickey's Barbecue | 711 Keller Parkway | Keller | 3,434 | 37,805 | 0.09 | \$240,485 | \$415,855 | \$656,340 | \$191 | \$11 | 2014 | 2005 |  |  | \$132,089 | \$38 |
| Applebee's | 2215 Grapevine Mills | Grapevine | 6,897 | 62,467 | 0.11 | \$1,000 | \$937,005 | \$938,005 | \$136 | \$15 | 2014 | 1999 |  |  | \$185,936 | \$27 |
| Hotels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| The Highland | 5300 N Central | Dallas | 115,018 | 108,356 | 1.06 | \$17,180,340 | \$5,959,560 | \$23,139,900 | \$201 | \$55 | 2014 | 1967 | 9 | 198 |  |  |
| Hilton Bella Harbor | 2055 Summer Lee | Rockwall | 164,601 | 388,749 | 0.42 | \$25,266,550 | \$7,774,980 | \$33,041,530 | \$201 | \$20 | 2014 | 2007 | 5 | 231 |  |  |
| Great Wolf Lodge | 100 Great Wolf | Grapevine | 668,392 | 1,590,201 | 0.42 | \$110,019,652 | \$8,746,106 | \$118,765,758 | \$178 | \$6 | 2014 | 2006 |  | 605 |  |  |
| Ritz Carlon | 2121 McKinney | Dallas | 284,513 | 145,686 | 1.95 | \$28,756,750 | \$17,482,320 | \$46,239,070 | \$163 | \$120 | 2014 | 2005 | 8 | 217 |  |  |
| Aloft | 6853 Dallas | Plano | 67,587 | 116,728 | 0.58 | \$7,282,901 | \$2,101,099 | \$9,384,000 | \$139 | \$18 | 2014 | 2008 |  | 136 |  |  |
| W Hotel | 2440 Victory Park | Dallas | 294,261 | 20,086 | 14.65 | \$35,033,600 | \$1,305,570 | \$36,339,170 | \$123 | \$65 | 2014 | 2004 | 12 | 252 |  |  |
| Hampton Inn | 1549 Laguna | Rockwall | 39,863 | 74,444 | 0.54 | \$3,449,170 | \$1,116,660 | \$4,565,830 | \$115 | \$15 | 2014 | 2008 |  | 62 |  |  |
| Marriott | 8440 Freeport | Irving | 367,000 | 504,367 | 0.73 | \$38,353,860 | \$2,521,840 | \$40,875,700 | \$111 | \$5 | 2014 | 1981 | 19 | 492 | \$1,078,080 | \$3 |
| Embassy Suites | 7600 John Q. Hammons | Frisco | 309,688 | 80,586 | 3.84 | \$32,741,630 | \$1,208,790 | \$33,950,420 | \$110 | \$15 | 2014 | 2004 |  | 329 | \$148,120 |  |
| Embassy Suites | 2401 Bass Pro | Grapevine | 329,353 | 354,251 | 0.93 | \$31,385,621 | \$3,786,431 | \$35,172,052 | \$107 | \$11 | 2014 | 1998 |  | 329 | \$104,374 | \$0 |
| Homewood Suites | 2214 W. Grapevine Mills C | Grapevine | 85,831 | 117,495 | 0.73 | \$7,644,264 | \$1,409,940 | \$9,054,204 | \$105 | \$12 | 2014 | 2000 |  | 105 |  |  |
| Hampton Inn | 3199 Parkwood | Frisco | 67,298 | 127,021 | 0.53 | \$4,638,541 | \$1,905,300 | \$6,543,841 | \$97 | \$15 | 2014 | 2002 |  | 105 |  |  |
| La Quinta | 689 E. I30 | Rockwall | 37,423 | 54,450 | 0.69 | \$3,034,640 | \$544,500 | \$3,579,140 | \$96 | \$10 | 2014 | 1999 |  | 60 |  |  |

## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area

| (a) <br> Use | (b) <br> Development Identity |  | (d) <br> Street Address | (e) City | $\begin{gathered} \text { (f) } \\ \text { Gross } \\ \text { Floor Area } \\ \hline \end{gathered}$ | $\begin{gathered} \text { (g) } \\ \text { Land SF } \\ \hline \end{gathered}$ | (h) <br> Floor Coverage | (i) <br> Improvements | (i) <br> Land | (k) <br> Total Value | $\begin{gathered} (1) \\ \text { Total per } \\ \text { SF GFA } \\ \hline \end{gathered}$ | (m) Land per Land SF | (n) Appraisal Year | $\begin{aligned} & \text { (0) } \\ & \text { Year } \\ & \text { Built } \\ & \hline \end{aligned}$ | (p) <br> Stories | (q) <br> Units | $\begin{gathered} \text { (r) } \\ \text { Bus. Personal } \\ \text { Property } \\ \hline \end{gathered}$ | (s) BPP per SF GFA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hampton Inn | 13600 | North Freeway | Fort Worth | 64,439 | 101,843 | 0.63 | \$5,047,685 | \$814,744 | \$5,862,429 | \$91 | \$8 | 2013 |  |  | 102 |  |  |
|  | Fairmont Hotel | 1717 | N. Akard | Dallas | 579,037 | 87,617 | 6.61 | \$43,594,680 | \$7,447,450 | \$51,042,130 | \$88 | \$85 | 2014 | 1961 | 24 | 550 |  |  |
|  |  |  | Reunion |  | 940,573 | 267,200 |  | \$59,312,000 | \$10,688,000 | \$70,000,000 |  |  |  | 1978 | 29 | 1,122 |  |  |
|  |  |  | S. Stemmons |  | 0 | 1,310,476 |  | \$0 | \$5,241,840 | \$5,241,840 |  |  |  |  |  |  |  |  |
|  |  |  | Reunion |  | 0 | 76,348 |  | \$0 | \$3,053,920 | \$3,053,920 |  |  |  |  |  |  |  |  |
|  |  |  | S. Stemmons |  | 0 | 57,974 |  | \$0 | \$2,318,960 | \$2,318,960 |  |  |  |  |  |  |  |  |
|  |  |  | Reunion |  | 0 | 16,946 |  | \$0 | \$677,840 | \$677,840 |  |  |  |  |  |  |  |  |
|  |  |  | Hyatt Regency |  | 0 | 9,165 |  | \$0 | \$366,600 | \$366,600 |  |  |  |  |  |  |  |  |
|  | Hyatt Regency Hotel |  |  | Dallas | 940,573 | 1,738,109 | 0.54 | \$59,312,000 | \$22,347,160 | \$81,659,160 | \$87 | \$13 | 2013 |  |  | 1,122 |  |  |
|  | Hilton Garden Inn |  | Central Expy. S. | Allen | 94,047 | 151,406 | 0.62 | \$6,613,057 | \$1,286,943 | \$7,900,000 | \$84 | \$8 | 2014 |  | 6 | 150 | \$17,326 | \$0 |
|  | Richardson Hotel |  | E. Campbell | Richardson | 238,184 | 304,920 | 0.78 | \$17,474,990 | \$2,439,360 | \$19,914,350 | \$84 | \$8 | 2014 | 1986 | 18 | 342 |  |  |
|  | Gaylord Texan | 1501 | Gaylord Trail | Grapevine | 2,886,535 | 2,231,971 | 1.29 | \$233,167,640 | \$7,811,898 | \$240,979,538 | \$83 | \$3 | 2014 | 2004 |  | 1,511 | \$2,394,329 | \$1 |
|  | Holiday Inn at Pinnacle Park | 4321 | Communications | Dallas | 58,886 | 108,900 | 0.54 | \$4,189,340 | \$680,630 | \$4,869,970 | \$83 | \$6 | 2014 | 2009 | 4 | 89 |  |  |
|  |  |  | E. Lookout |  | 176,900 | 38,155 | 4.64 | \$13,549,760 | \$305,240 | \$13,855,000 | \$78 | \$8 |  |  |  |  |  |  |
|  |  |  | E. Lookout |  | 104,723 | 18,077 | 5.79 | \$8,017,580 | \$171,732 | \$8,189,312 | \$78 | \$10 |  |  |  |  |  |  |
|  |  |  | E. Lookout |  | 30,000 | 74,697 | 0.40 | \$2,790,381 | \$709,619 | \$3,500,000 | \$117 | \$9 |  |  |  |  |  |  |
|  | Marriott Renaissance |  |  | Richardson | 311,623 | 130,929 | 2.38 | \$24,357,721 | \$1,186,591 | \$25,544,312 | \$82 | \$9 | 2014 | 2000 | 12 | 218 |  |  |
|  |  |  | E. Las Colinas |  | 469,805 | 254,760 | 1.84 | \$31,579,760 | \$3,057,120 | \$34,636,880 | \$74 | \$12 |  | 1982 | 27 | 421 |  |  |
|  |  |  | E. Las Colinas |  | 5,135 | 34,834 | 0.15 | \$245,110 | \$418,010 | \$663,120 | \$129 | \$12 |  | 1981 |  |  |  |  |
|  | Omni Mandalay |  |  | Irving | 474,940 | 289,594 | 1.64 | \$31,824,870 | \$3,475,130 | \$35,300,000 | \$74 | \$12 | 2014 |  |  | 421 |  |  |
|  | Super 8 Motel |  | W. Spring Valley | Richardson | 26,352 | 57,504 | 0.46 | \$1,190,170 | \$460,030 | \$1,650,200 | \$63 | \$8 | 2014 |  |  | 57 |  |  |
|  | Comfort Suites | 8701 | E. 130 | Rowlett | 35,799 | 81,893 | 0.44 | \$830,790 | \$1,146,500 | \$1,977,290 | \$55 | \$14 | 2014 | 2000 |  | 62 |  |  |
|  | Holiday Inn Express | 4220 | Preston | Frisco | 32,080 | 62,674 | 0.51 | \$1,123,250 | \$626,750 | \$1,750,000 | \$55 | \$10 | 2014 | 1998 |  |  |  |  |
|  | Holiday Inn Express |  | E. Central Parkway | Plano | 98,951 | 174,240 | 0.57 | \$3,467,440 | \$1,132,560 | \$4,600,000 | \$46 | \$7 | 2014 | 1984 |  | 137 |  |  |
|  | Super 8 Motel |  | N. Central | McKinney | 30,486 | 79,597 | 0.38 | \$530,357 | \$795,970 | \$1,326,327 | \$44 | \$10 | 2014 |  | 3 |  |  |  |
|  | Super 8 Motel | 11421 |  | Garland | 32,969 | 68,928 | 0.48 | \$884,850 | \$551,860 | \$1,436,710 | \$44 | \$8 | 2014 |  |  | 60 |  |  |
| Health and fitness |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | LA Fitness | 3200 | Grapevine Mills | Grapevine | 42,679 | 224,487 | 0.19 | \$4,753,375 | \$2,102,419 | \$6,855,794 | \$161 | \$9 | 2010 | 2006 |  |  | \$478,545 | \$11 |
|  | Life Time Fitness | 1221 | Church | Colleyville | 108,232 | 556,134 | 0.19 | \$9,748,069 | \$2,485,919 | \$12,233,988 | \$113 | \$4 | 2010 | 2004 |  |  | \$1,109,573 | \$10 |
| Office buildings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Texas Health Resources Center | 7115 | Greenville | Dallas | 87,621 | 159,425 | 0.55 | \$19,086,900 | \$1,913,100 | \$21,000,000 | \$240 | \$12 | 2014 | 2002 | 4 |  | \$8,016,110 | \$91 |
|  | 2100 McKinney | 2100 | McKinney | Dallas | 374,654 | 136,491 | 2.74 | \$68,132,100 | \$16,378,920 | \$84,511,020 | \$226 | \$120 | 2014 | 1998 | 13 |  | \$8,349,040 | \$22 |
|  | Knox Park Village | 3001 | Knox | Dallas | 82,581 | 87,172 | 0.95 | \$9,726,400 | \$4,358,600 | \$14,085,000 | \$171 | \$50 | 2014 | 2002 | 4 |  | \$1,534,810 | \$19 |
|  | Hall Office Park (developed tracts only) |  |  | Frisco | 2,009,099 | 5,464,122 | 0.37 | \$266,010,978 | \$38,919,522 | \$304,930,500 | \$152 | \$7 | 2013 |  |  |  |  |  |
|  | Lakeside Office Park @ Preston Wadk | 6351 | Preston | Frisco | 41,810 | 207,128 | 0.20 | \$4,738,913 | \$1,470,607 | \$6,209,520 | \$149 | \$7 | 2014 | 2005 |  |  | \$1,039,650 | \$25 |
|  | Chase Tower | 2200 | Ross | Dallas | 1,253,167 | 111,993 | 11.19 | \$174,253,890 | \$8,399,480 | \$182,653,370 | \$146 | \$75 | 2014 | 1985 | 55 |  | \$26,747,200 | \$21 |
|  | Trammell Crow Center | 2001 | Ross | Dallas | 1,245,324 | 95,048 | 13.10 | \$162,871,400 | \$7,128,900 | \$170,000,300 | \$137 | \$75 | 2014 | 1982 | 54 |  | \$22,650,010 | \$18 |

## Appendix:

Appraisal District Values for Comparable Properties in the Metropolitan Area


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